



Avenda Systems Offers Existing ConSentry Customers Superior NAC through New Trade-In Program

Mount Pleasant Independent School District taking advantage of Avenda Systems' proven identity-aware solution and attractive trade-in incentives

Santa Clara, Calif. – Oct. 5, 2009 – Avenda Systems, the innovator in identity-aware network security, announced its new trade-in program and incentives to help ConSentry Networks customers continue to build their vision for user and endpoint network access security, with a superior and more flexible solution. Mount Pleasant Independent School District (MPISD) of Texas is an example of a ConSentry customer capitalizing on Avenda's trade-in program.

"Avenda Systems went out of their way to provide an easy transition from ConSentry and I was very impressed by all of the powerful features offered in eTIPS, that I did not see in our previous solution," said Noe Arzate, director of Technology at MPISD. "In addition to delivering a superior solution, Avenda worked with us to meet our aggressive price point since we had not anticipated ConSentry's abrupt announcement."

Avenda is offering ConSentry customers a comprehensive migration program that includes an aggressive trade-in offer (up to \$20,000 with the purchase of a comparable Avenda solution), design and implementation assistance, and improved security through operational efficiency.

"When ConSentry recently closed its doors, their customers found themselves in a situation where they were forced to find a new solution," said Ron DiBiase, VP of Sales. "Conversations with ConSentry customers led us to offer a *rescue plan* that helps them move beyond an unfortunate situation. MPISD evaluated our product and quickly decided that our technology and trade-in offer provided the long-term solution they needed."

The following functionality provided by ConSentry's LANShield products is easily replaced and enhanced with the installation of Avenda's eTIPS identity-aware platform:

- Identity-based access control
- Endpoint NAC health checks
- Control of unmanageable devices (printers, IP phones, smartphones)
- Analysis, audit compliance, and detailed reporting based on role

Avenda delivers important advantages including:

- Out-of-band architecture that supports any networking vendors' equipment which minimizes network topology changes
- Fully 802.1X-based (optional Quick1X endpoint auto-configuration wizard)

- Agent, agentless and dissolvable agents for Windows, Linux and Mac OS X endpoints
- Complete AAA services via built-in RADIUS, TACACS, or SNMP
- Full support for NAC and Microsoft NAP
- Intuitive management interface with multiple implementation tools and templates
- Cluster-able appliances for redundancy, load balancing, and scalability
- Attractive price points

About Avenda

Avenda Systems introduced the industry's first multi-function platform for network access security that breaks through past deployment barriers – complexity, compatibility, compliance and cost. Avenda's flagship eTIPS solution is a scalable AAA platform that utilizes identity-based policies for access control, endpoint health and device authorization for wired, wireless and VPN networks in multi-vendor environments. Further information: www.avendasys.com

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